



VALUATION
RESTRUCTURING
FINANCIAL ADVISORY

About

FairVal Advisors

FairVal Advisors is a knowledge based boutique Valuation consulting and Financial advisory firm founded by Professionals carrying collective experience of over 3 decades in financial services domain. We cater the range of financial services including *Valuation, Due Diligence, M&A, TEV/ Feasibility Study, Fund Raising (Debt/ Equity), Debt Restructuring & Resolution, Business Planning & Strategy, Financial Disputes & Litigation etc.*

FairVal Advisors (OPC) Private Limited is a Registered Valuer entity with Insolvency & Bankruptcy Board of India (IBBI) for Securities or Financial Assets with registration number - IBBI/RV-E/06/2022/170 eligible to carry out Valuation under the Companies (Registered Valuers and Valuation), Rules 2017 and other statutes.

We are a highly skilled and proficient team, comprising of Chartered Accountants (CAs), CFAs, MBAs and Engineers having experience of working across diverse industry sectors and service lines. Our professionals have a strong track record and have Valued businesses/ enterprises/ assets for some of the largest and complex transactions in India.

We rely on team's extensive track record, in-depth domain understanding and knowledge of the regulatory environment & economic scenario, to offer objective research-based solutions to our clients which includes corporates, MNCs, banks & financial institutions, government & regulatory bodies, start-ups, incubators, PE/ VC funds etc.

FairVal Advisors has reach across all major cities in India and provides services to domestic as well as international clients.

Our Expertise

- Valuation of Business Enterprise/ Equity Shares
- Valuation of Intangible Assets
- Valuation of ESOPs/ Sweat Equity
- Purchase Price Allocation for Acquisitions
- Impairment Study/ Review
- TEV Study /Feasibility Study



Our **Services**



Valuation Consulting



Restructuring & Resolution



Financial Advisory

Valuation **Consulting**

- Valuation of Business Enterprise/ Equity Shares
- Valuation of Intangible Assets
- Valuation of Financial Instruments
- Valuation of ESOPs and Sweat Equity
- Purchase Price Allocations for Mergers & Acquisitions
- Impairment Review/ Studies
- Assessment for Financial Disputes & Litigation
- Valuation of InvITs/ REITs
- Valuation of Financial Guarantees
- Valuation of Mines & Mineral Reserves
- Valuation under the Companies Act, 2013
- Valuation under Ind-AS /IFRS
- Valuation under the Income Tax Act, 1965
- Valuation under Wealth Tax Act, 1957
- Valuation under FEMA/ RBI Guidelines
- Valuation under SEBI Regulations
- Valuation under Insolvency & Bankruptcy Code, 2016



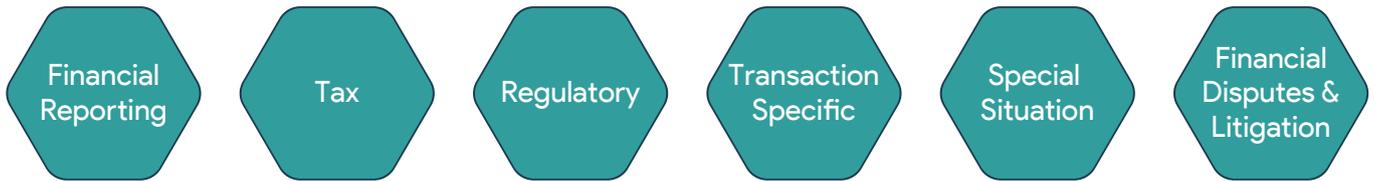
Restructuring & **Resolution**

- Debt Restructuring Advisory
- Turnaround Advisory & Business Transformation
- Insolvency Resolution Advisory as per IBC 2016 -
 - Preparation of Resolution Plan
 - Vetting of Resolution Plan
 - Bid Evaluation
 - Process Advisory
 - Pre-pack Insolvency Support

Financial **Advisory**

- Fund Raising (debt/ equity)
- Due diligence (financial, commercial & tax)
- Merger & Acquisition
- Fairness Opinions on Distress M & A
- Preparation of Business Plan/ Financial Projection
- Preparation of Detailed Project Report (DPR)
- Preparation of Information Memorandum (IM)/ Pitch Decks
- Techno Economic Viability (TEV) Studies / Feasibility Studies
- Partner Search & Joint Venture
- Project Cost Vetting
- Project Appraisal and Monitoring
- Assessment of Asset Liability Management
- Asset Quality Review & Stress Testing
- Assessment of Credit Risk, Market Risk and Interest Rate Risk
- Assessment of Expected Credit Loss
- Credit Rating Advisory

Purposes of **Valuation**



- Indian Accounting Standards (IndAS)
- Mergers & Acquisition
- Strategic Partnerships & Joint Ventures
- Cross-border Transactions (ODI/ FDI)
- Fund Raising for Start-up or Growth deals
- Initial Public Offerings (IPO/ FPO)
- The Companies Act, 2013

- International Financial Reporting Standards (IFRS)
- Corporate /Debt Restructuring
- Group Re-organization/ Internal Restructuring
- Distress Buy-out/ Distress M&A
- Financial Disputes & Litigation matters
- Fairness Opinion
- Insolvency & Bankruptcy Code, 2016

Why **FairVal**

FairVal is known for its independent, trusted and knowledge based services delivered with professional approach in a timely manner. We optimize the available resources to meet the client objectives in an ethical, credible and defensible manner.



Trusted & Ethical



Domain Knowledge



Professional Approach



Independence



Credibility



Mission



Vision



Our Philosophy

We firmly believe that the best way to sustained growth is to continuously endeavour towards enhanced client satisfaction. Making sure they are totally satisfied is of paramount importance to us.

Clients rely upon FairVal for the right advice at right time which is an essential need to achieve the identified goals. We see more than the business and assets, we see the value underlying your company. We see the problems and understand client objectives and deliver the best solutions and results.

Our strength lies in our ability to blend knowledge with experiential insights leading to solution-oriented services to our clients.

Our Team

“**Darshan Shah, FCA & RV** is a founder & director at FairVal Advisors and a practising Chartered Accountant. He is a senior finance professional with more than 15 years of experience in Valuation and Financial Advisory Services. His experience spans across various areas including Valuation, Corporate Finance, Investor Relations, Fund Raising, Investment & Treasury, Business Planning & Strategy, Financial Disputes & Litigation etc.

Darshan is a qualified Chartered Accountant (CA), Company Secretary (CS), Cost & Management Accountant (CMA), M.Com. LL.B. and IBBI Registered Valuer for Securities or Financial Assets (SFA) with Reg. No. - IBBI/RV/06/2021/14298. Prior to FairVal Advisors, he has worked with RBSA Valuation Advisors LLP, one of the finest Valuation consulting firms in India for almost a decade advising on some of the largest & complex Valuation engagements in India and abroad. He also acts as an Advisor to Corporates delivering services on business planning & strategy, deal advisory, capital restructuring and dispute resolution.

At FairVal, we are a highly skilled and proficient team, comprising of **Chartered Accountants (CAs), CFAs, MBAs** and **Engineers** having experience of working across diverse industry sectors and service lines. Our professionals have a strong track record and have Valued businesses/ enterprises/ assets for some of the largest and complex transactions in India.

Industry Experience

FairVal is a sector agnostic firm and has exposure across various industry sectors from manufacturing to service sector, from traditional businesses to new age technology driven businesses and start-ups. Broadly FairVal and its leadership team has advised clients across following industries so far:

BFSI	Pharma & Healthcare	Automobiles	Infrastructure
Public Sector Bank	Generics & Branded Drugs	Passenger Vehicle	Road & Bridges
Private Sector Bank	Formulations	Auto Ancillaries	Real Estate Development
General Insurance Co.	R&D Database	Off-Highway Tyres	Engineering/ Hardware
Life Insurance Co.	API Manufacturing	Electric Vehicles (EV)	Pre-fab Casting
Sovereign Fund	Wellness Products		Cement
Pension Fund	Pre-clinical Research		EPC
Housing Finance	Pharma Distribution		
NBFC	Hospital		

Power & Energy	Petroleum & Natural Gas	Metals & Mining	IT
Thermal Power	Upstream - Oil & Gas	Iron Ore	Digital Eng. & Talent Orchestration
Hydro Power	Downstream - Oil & Gas	Limestone	Digital Marketing Agency
Nuclear Power	Petroleum Products	Ferro Chrome	E-commerce
Solar Power	City Gas Distribution (CGD)	Zinc, Lead	Fintech
Wind Power/ Mill		Silver, Cadmium	Edtech
Transmission & Distribution		Coal	

Service Sector	Manufacturing	Other
Media & Entertainment	Chemical & Fertilizer	FMCG
Travel & Hospitality	Plastic & Polymer	Agri-commodities
Logistics & Warehousing	Ceramic	EV Ancillaries
Aviation/ Airlines	Textiles	Urban Development
Port & Maritime	Paints & Coatings	IPL Franchisee
Telecom	Glass	Hostel/ Accommodation
	Paper & Pulp	Conglomerate





FairVal Advisors (OPC) Private Limited

**Registered Valuer Entity No.
IBBI/RV-E/06/2022/170**

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